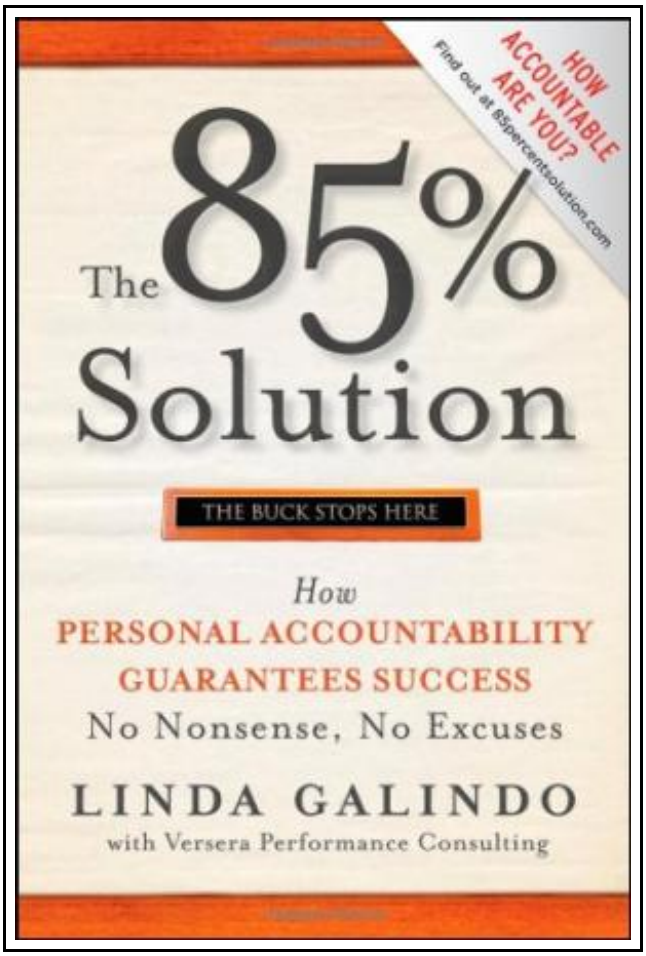
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John Wiley and Sons Ltd. Hardback. Book Condition: new. BRAND NEW, The 85% Solution: How Personal Accountability Guarantees Success - No Nonsense, No Excuses, Linda Galindo, Versera Performance Consulting, A guide to personal accountability-the fundamental key to leadership success With the toughest economic downturn in recent history, the issue of accountability has taken center stage. However accountability is often confused with punishment, fault, blame and guilt. In this book, the author argues that the only true accountability is "personal accountability" and the only way to achieve it is to take responsibility for the outcomes of your choices, behaviors and actions. The 85# Solution reveals that to be truly accountable, leaders must accept no less than 85# of the responsibility for the outcomes of your actions; Empower themselves to take the risks and actions you must in order to get what they want; and Show they are willing to answer for the outcomes that result from their choices and actions. Offers a practical guide to personal accountability and reveals how this leads to personal and business success Guides readers to take the risks and actions to reach their goals Contains self-assessments for determining personal accountability index The author is an experienced consultant who works with organizations, teams, and individuals to improve their personal and work lives.

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