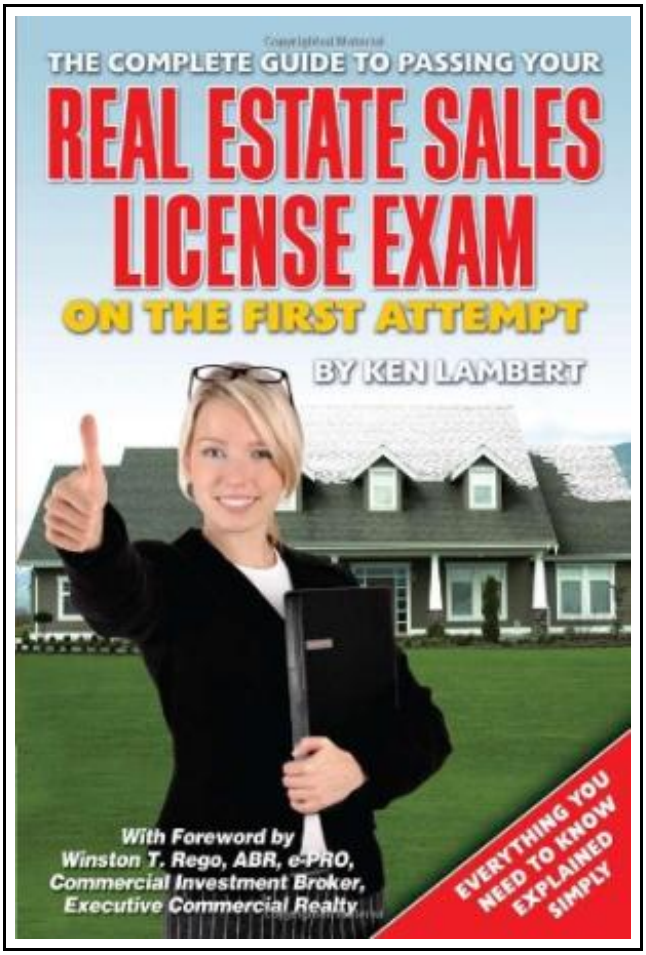
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Atlantic Publishing Co. Paperback. Book Condition: new. BRAND NEW, Complete Guide to Passing Your Real Estate Sales License Exam on the First Attempt: Everything You Need to Know Explained Simply, Ken Lambert, In a January 2007 study, it was found that 4,306 candidates for a real estate sales associate license sat for the examination. Those who were taking the examination for the first time (1,891) had a pass rate of 44 percent, a little below the previous year's average pass rate of 46 percent. Re-testing statistics are even worse: 72 percent of the 2,415 sales associate candidates retaking the examination failed. Do not be one of the statistics. You can pass on the first try with the help of this book. The book presents a clear and complete overview of all the main topics covered on the real estate salesperson examination and gives exam applicants the information and tools they need to successfully pass the exam -- on the first attempt. You will improve your test taking skills by completing the included sample test. Subjects covered include real estate legal issues, encumbrances, real estate law, financing real estate purchases, leasing, escrow accounts, contracts and legal documents including leases, taxes and taxation, land descriptions, and real estate math, terms, and definitions.

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